

Gross Dealer Concession
Aetna Small Group
 2 - 50 Eligible Employees Enrolled

Alaska - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$35,000	3.00%
\$35,001 - \$200,000	5.00%
\$200,001 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,000 +	1.00%

Colorado - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Georgia - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
2 - 3 Employees	1.00%
4 - 50 Employees	6.00%

Illinois - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Indiana - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Iowa - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$35,000	3.00%
\$35,001 - \$200,000	5.00%
\$200,001 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,000 +	1.00%

Aetna Small Group

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Kansas - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Kentucky - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Louisiana - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$35,000	3.00%
\$35,001 - \$200,000	5.00%
\$200,001 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,000 +	1.00%

Michigan - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	5.00%

Missouri - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Nebraska - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$35,000	3.00%
\$35,001 - \$200,000	5.00%
\$200,001 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,000 +	1.00%

Aetna Small Group

2 - 50 Eligible Employees Enrolled

Nevada - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$35,000	3.00%
\$35,001 - \$200,000	5.00%
\$200,001 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,000 +	1.00%

New York - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,001 +	1.00%

Ohio - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	6.00%

Oklahoma - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$1,000,000	5.50%

Pennsylvania - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
ALL	5.50%

Texas - GA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
ALL	5.50%

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Washington - WA	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$0 - \$35,000	3.00%
\$35,001 - \$200,000	5.00%
\$200,001 - \$400,000	4.00%
\$400,001 - \$1,000,000	3.00%
\$1,000,001 - \$4,000,000	2.00%
\$4,000,000 +	1.00%

* *Commissions rates are subject to change by carrier at any time*

** *If you do not see a specific state listed, product is currently not available*

GA = Flex is appointed as General Agent

WA = Flex is appointed as Writing Agent

Last Up-Dated 2/6/08

**Gross Dealer Concession
BCBS Small Group
2 - 50 Eligible Employees Enrolled**

Alaska - WA Premera Blue Cross	
<i>First Year Commission</i>	<i>Renewal Year</i>
5.00%	5.00%

Arizona - WA LifeWise	
First Year Commissions	Renewal Commissions
6.00%	6.00%

California - WA Blue Cross of CA / Blue Shield of CA	
2-50 Lives	
7.00%	

Delaware - WA Blue Cross Blue Shield of DE		
0 - \$100,000 Annual Premium	\$100,001 - \$200,000 Annual Premium	\$200,001 + Annual Premium
4.00%	3.50%	3.00%

Idaho - WA Blue Cross of Idaho	
<i>2 - 10 Lives</i>	<i>11 or More Lives</i>
\$26.30 Per Contract Per Month	\$27.80 Per Contract Per Month

Illinois - GA Blue Cross Blue Shield of Illinois				
\$1 to \$50,000		\$50,001 to \$100,000	\$100,001 to \$150,000	
2 - 3 Lives	4 - 150 Lives	4 - 150 Lives	2 - 3 Lives	4 - 150 Lives
2.00%	8.00%	4.25%	Flat Rate	3.50%
			4.00% beginning 7/1/08	
\$150,001 or more				
2 - 3 Lives	4 - 150 Lives			
Flat Rate	3% (3.75% beginning 7/1/08)			

California - WA Anthem Blue Cross Blue Shield of CA	
\$0-500,000	7.00%
\$500,001 & over	8.00%

**Gross Dealer Concession
BCBS Small Group
2 - 50 Eligible Employees Enrolled**

Indiana - WA Anthem Blue Cross Blue Shield of Indiana		
2 - 4 Lives	5 - 19 Lives	20 - 50 Lives
\$17.00 PerMember Per Month	\$27.00 PerMember Per Month	\$21.00 PerMember Per Month

Kentucky - WA Anthem Blue Cross Blue Shield of Kentucky		
2 - 4 Lives	5 - 19 Lives	20 - 50 Lives
\$12.00 PerMember Per Month	\$27.00 PerMember Per Month	\$14.00 PerMember Per Month

Maryland - WA CareFirst Blue Cross Blue Shield	
First Year Commissions	Renewal Commissions
\$18.11 Per Contract Per Month	\$18.11 Per Contract Per Month

Massachusetts - WA Blue Cross Blue Shield of Massachusetts.			
1st \$400,000 in Premium	Next \$200,000 in Premium	Next \$200,000 in Premium	Remainder
3.00%	2.50%	2.00%	1.00%

Minnesota - WA Blue Cross Blue Shield of Minnesota	
First Year 2 - 50 Lives	Renewal 2 - 50 Lives
\$15.50 Per Empl Contract Per Month	\$10.35 PerMember Per Month

Missouri - WA Anthem Blue Cross Blue Shield of Missouri			
2 - 4 Lives	5 - 15 Lives	16 - 25 Lives	26 - 50 Lives
\$24.00 PerMember Per Month	\$26.00 PerMember Per Month	\$21.00 PerMember Per Month	\$13.00 PerMember Per Month

New Jersey - WA Horizon Blue Cross Blue Shield	
First Year Commissions	Renewal Commissions
4.82%	4.82%

New York - WA Excelsus Blue Cross Blue Shield of New York / Empire BCBS		
1st \$500,000 in Premium	Next \$500,000 in Premium	Remainder
4.00%	3.50%	3.00%

Gross Dealer Concession
BCBS Small Group
2 - 50 Eligible Employees Enrolled

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Gross Dealer Concession
BCBS Small Group
2 - 50 Eligible Employees Enrolled

Oklahoma - WA Blue Cross Blue Shield of Oklahoma				
1st \$5,000 in Premium	Next \$5,000 in Premium	Next \$15,000 in Premium	Next \$25,000 in Premium	Next \$25,000 in Premium
10.00%	9.00%	7.00%	6.00%	4.50%
Next \$175,000 in Premium	Next \$250,000 in Premium	Next \$500,000 in Premium	Remainder	
3.50%	2.50%	2.00%	1.50%	

Oregon - WA LifeWise	
First Year Commissions	Renewal Commissions
5.00%	5.00%

Pennsylvania - WA Capital Blue Cross / Highmark Blue Shield / Highmark BCBS	
First Year Commissions	Renewal Commissions
4.00%	4.00%

Texas - GA Blue Cross Blue Shield of Texas	
First Year Commissions	Renewal Commissions
5.00%	5.00%

Utah - WA Regence Blue Cross Blue Shield of Utah	
2 - 24 Lives	25 - 50 Lives
6.00%	7.50%

Virginia - WA CareFirst Blue Cross Blue Shield	
First Year Commissions	Renewal Commissions
\$18.11 Per Contract Per Month	\$18.11 Per Contract Per Month

Washington - WA Premera BlueCross / Regence / BlueShield / Asuris			
1 - 2 Lives	3 - 9 Lives	10 + Lives	10 + Lives effective 3/1/09
0.60%	3.00%	3.60%	4.20%

**Gross Dealer Concession
BCBS Small Group**
2 - 50 Eligible Employees Enrolled

Washington DC - WA CareFirst Blue Cross Blue Shield	
First Year Commissions	Renewal Commissions
\$18.11 Per Contract Per Month	\$18.11 Per Contract Per Month

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Last Up-Dated 4/21/08

**Gross Dealer Concession
ConnectiCare Small Group
2 - 50 Eligible Employees Enrolled**

Massachusetts - WA

1st Year Rate	Renewal Rate
Per Employee	Per Employee
2 - 50 Lives	2 - 50 Lives
5.00%	5.00%

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Last Up-Dated 2/6/08

**Gross Dealer Concession
Humana Small Group
2 - 50 Eligible Employees Enrolled**

Arizona - WA

1st Year Rate Per Employee 2 - 3 Lives	Renewal Rate Per Employee 2 - 3 Lives	1st Yr & Renewal Per Employee 4 - 12 Lives	1st Year Rate Per Employee 13 - 25 Lives	Renewal Rate Per Employee 13 - 25 Lives	1st Year Rate Per Employee 26 - 50 Lives	Renewal Rate Per Employee 26 - 50 Lives
6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%

Arkansas - GA

First Year		Renewal Year	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>	<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$ 0 - \$8,000	2.00%	\$ 0 - \$8,000	2.00%
\$8,001 - \$40,000	10.00%	\$8,001 - \$40,000	8.00%
\$40,001 - \$100,000	4.00%	\$40,001 - \$100,000	3.00%
\$100,001 - \$500,000	3.00%	\$100,001 - \$500,000	3.00%
\$500,001 +	1.00%	\$500,001 +	1.00%

California

First Year		Renewal Year	
<i>Annual Premium Level</i>	<i>Commissions Rate</i>	<i>Annual Premium Level</i>	<i>Commissions Rate</i>
\$ 0 - \$8,000	2.00%	\$ 0 - \$8,000	2.00%
\$8,001 - \$40,000	10.00%	\$8,001 - \$40,000	8.00%
\$40,001 - \$100,000	4.00%	\$40,001 - \$100,000	3.00%
\$100,001 - \$500,000	3.00%	\$100,001 - \$500,000	3.00%
\$500,001 +	1.00%	\$500,001 +	1.00%

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Humana Small Group
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Colorado - WA

1st Year Rate Per Employee 2 - 3 Lives	Renewal Rate Per Employee 2 - 3 Lives	1st Yr & Renewal Per Employee 4 - 12 Lives	1st Year Rate Per Employee 13 - 25 Lives	Renewal Rate Per Employee 13 - 25 Lives	1st Year Rate Per Employee 26 - 50 Lives	Renewal Rate Per Employee 26 - 50 Lives
\$27	\$27 + CPI Adj.	\$27 + CPI Adj.	\$27	\$27 + CPI Adj.	\$27	\$27 + CPI Adj.

Florida - WA

1st Year Rate Per Employee 2 - 3 Lives	Renewal Rate Per Employee 2 - 3 Lives	1st Yr & Renewal Per Employee 4 - 19 Lives	1st Year Rate Per Employee 20 - 50 Lives	Renewal Rate Per Employee 20 - 50 Lives
\$3	\$3 + CPI Adj.	\$41 + CPI Adj.	\$37	\$37 + CPI Adj.

Georgia - WA

1st Year Rate Per Employee All Lives	Renewal Rate Per Employee All Lives
17.00%	8.00%

Illinois - GA

1st Year Rate Per Employee 2 - 3 Lives	Renewal Rate Per Employee 2 - 3 Lives	1st Yr & Renewal Per Employee 4 - 12 Lives	1st Year Rate Per Employee 13 - 25 Lives	Renewal Rate Per Employee 13 - 25 Lives	1st Year Rate Per Employee 26 - 50 Lives	Renewal Rate Per Employee 26 - 50 Lives
\$13	\$13 + CPI Adj.	\$42 + CPI Adj.	\$34	\$34 + CPI Adj.	\$25	\$25 + CPI Adj.

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Indiana - GA

1st Year Rate Per Employee 2 - 3 Lives	Renewal Rate Per Employee 2 - 3 Lives	1st Yr & Renewal Per Employee 4 - 12 Lives	1st Year Rate Per Employee 13 - 25 Lives	Renewal Rate Per Employee 13 - 25 Lives	1st Year Rate Per Employee 26 - 50 Lives	Renewal Rate Per Employee 26 - 50 Lives
\$30	\$30 + CPI Adj.	\$30 + CPI Adj.	\$30	\$30 + CPI Adj.	\$25	\$25 + CPI Adj.

Kansas - WA

1st Year Rate Per Employee All Lives	Renewal Rate Per Employee All Lives
20.00%	5.00%

Kentucky - GA

1st Year Rate Per Employee 2 - 3 Lives	Renewal Rate Per Employee 2 - 3 Lives	1st Yr & Renewal Per Employee 4 - 10 Lives	1st Year Rate Per Employee 11 - 25 Lives	Renewal Rate Per Employee 11 - 25 Lives	1st Year Rate Per Employee 26 - 50 Lives	Renewal Rate Per Employee 26 - 50 Lives
\$14	\$14 + CPI Adj.	\$27	\$25	\$25 + CPI Adj.	\$20	\$20 + CPI Adj.

Louisiana - WA

1st Year Rate Per Employee All Lives	Renewal Rate Per Employee All Lives
20.00%	5.00%

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Michigan - WA

1st Year Rate Per Employee	Renewal Rate Per Employee
All Lives	All Lives
20.00%	5.00%

Mississippi - WA

1st Year Rate Per Employee	Renewal Rate Per Employee	1st Yr & Renewal Per Employee	1st Year Rate Per Employee	Renewal Rate Per Employee	1st Year Rate Per Employee	Renewal Rate Per Employee
2 - 3 Lives	2 - 3 Lives	4 - 12 Lives	13 - 25 Lives	13 - 25 Lives	26 - 50 Lives	26 - 50 Lives
\$10	\$10 + CPI Adj.	\$35 + CPI Adj.	\$30	\$30 + CPI Adj.	\$25	\$25 + CPI Adj.

Missouri - GA

1st Year Rate Per Employee	Renewal Rate Per Employee	1st Yr & Renewal Per Employee	1st Year Rate Per Employee	Renewal Rate Per Employee	1st Year Rate Per Employee	Renewal Rate Per Employee
2 - 3 Lives	2 - 3 Lives	4 - 12 Lives	13 - 25 Lives	13 - 25 Lives	26 - 50 Lives	26 - 50 Lives
5.00%	5.00%	7.00%	7.00%	7.00%	5.00%	5.00%

North Carolina - WA

1st Year Rate Per Employee	Renewal Rate Per Employee
All Lives	All Lives
20.00%	5.00%

Gross Dealer Concession
Humana Small Group
2 - 50 Eligible Employees Enrolled

Virginia

First \$10,000 in Premium	Next \$40,000 in Premium	Next \$50,000 in Premium	Next \$100,000 in Premium	Remaining Premium
1st Yr - Renewal	1st Yr - Renewal	1st Yr - Renewal	1st Yr - Renewal	1st Yr - Renewal
7.00% - 6.00%	6.00% - 5.00%	5.00% - 4.00%	4.00% - 3.00%	1.00% - 1.00%

Wisconsin - WA

1st Year Rate Per Employee	Renewal Rate Per Employee	1st Yr & Renewal Per Employee	1st Year Rate Per Employee	Renewal Rate Per Employee	1st Year Rate Per Employee	Renewal Rate Per Employee
2 - 3 Lives	2 - 3 Lives	4 - 12 Lives	13 - 25 Lives	13 - 25 Lives	26 - 50 Lives	26 - 50 Lives
\$15	\$15 + CPI Adj.	\$34 + CPI Adj.	\$34	\$34 + CPI Adj.	\$25	\$25 + CPI Adj.

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Last Up-Dated 2/6/08

Gross Dealer Concession
IAC Small Group
2 - 50 Eligible Employees Enrolled

State	Comms Status	1 - 2 Lives	3 - 4 Lives	5+ Lives \$25,001 to \$50,000 Premium	5+ Lives \$50,001 to \$75,000 Premium	5+ Lives \$75,001 + Premium	ALL Lives \$1 to \$20,000 Premium	ALL Lives \$20,001 to \$50,000 Premium	ALL Lives \$50,000 + Premium
Alabama	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Arkansas	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Georgia	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Illinois	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Indiana	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Iowa	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Kansas	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Michigan	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Mississippi	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Missouri	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Nebraska	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
New Mexico	WA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
North Carolina	GA	1.00%	2.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Ohio	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Oklahoma	GA	ALL LIVES	n/a	7.00%	6.00%	5.00%	n/a	n/a	n/a
Pennsylvania	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
South Carolina	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Tennessee	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Texas	GA	ALL LIVES	n/a	n/a	n/a	n/a	7.00%	6.00%	4.00%
West Virginia	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a
Wisconsin	GA	4.00%	4.00%	7.00%	6.00%	5.00%	n/a	n/a	n/a

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Last Up-Dated 2/6/08

Gross Dealer Concession
Kaiser Small Group
2 - 50 Eligible Employees Enrolled

Effective Until June 30, 2008

State	Comms Status	2 - 25 Lives 1st Yr / Renwl	26 - 50 Lives 1st Yr / Renwl
Washington	WA	\$14.00	\$8.50
Oregon	WA	\$14.00	\$8.50

Beginning Effective July 1, 2008 for New Business Only

State	Comms Status	2 - 25 Lives - Percentage of Premium 1st Yr / Renwl	26 - 50 Lives - Percentage of Premium 1st Yr / Renwl
Washington	WA	7%	7%
Oregon	WA	7%	7%

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Last Up-Dated 6/6/08

**Gross Dealer Concession
Starmark Small Group**

2 - 50 Eligible Employees Enrolled

State	Comms Status	2 - 10 Lives 1st Year	2 - 10 Lives Renewal	11 - 25 Lives 1st Year	11 - 25 Lives Renewal	26 - 99 Lives 1st Year	26 + Lives Renewal
Alabama	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Arizona	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Arkansas	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Delaware	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Florida	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Georgia	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Illinois	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Indiana	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Iowa	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Kansas	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Louisiana	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Michigan	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Mississippi	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Missouri	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Nebraska	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Nevada	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
New Hampshire	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Ohio	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Oklahoma	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Pennsylvania	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Wisconsin	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%
Wyoming	GA	7.00%	6.50%	6.00%	5.50%	5.00%	4.50%

State	Comms Status	2 - 10 Lives 1st Year	2 - 10 Lives Renewal	11 - 25 Lives 1st Year	11 - 25 Lives Renewal	26 - 50 Lives 1st Year	26 - 50 Lives Renewal
Texas	GA	6.75%	6.75%	5.75%	5.75%	4.75%	4.75%

State	Comms Status	2 - 50 Lives 1st Year	2 - 50 Lives Renewal	51 - 99 Lives 1st Year	51 - 99 Lives Renewal	100+ Lives 1st Year	100+ Lives Renewal
Alaska	GA	6.00%	5.00%	5.00%	4.50%	3.00%	2.50%
Idaho	GA	6.50%	6.50%	5.00%	4.50%	3.00%	2.50%

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Last Up-Dated 6/8/2009

UNITED HEALTH CARE
Gross Dealer Concession
2 - 50 Eligible Employees Enrolled

State	Status	1st Year Per Enrolled- Per Month	Renewal Year Per Enrolled- Per Month	1st Year Per Enrolled- Per Month	Renewal Year Per Enrolled- Per Month	1st Year Per Enrolled- Per Month	Renewal Year Per Enrolled- Per Month
Connecticut	WA	1-4 4% of Prem	1-4 4% of Prem	1-4 4% of Prem	1-4 4% of Prem	5-50 5% of prem	5-50 5% of prem
Delaware	WA	1 - 3 Lives \$8	1 - 3 Lives \$8	4+ Lives \$23	4+ Lives \$23	4+ Lives \$23	4+ Lives \$23
Maryland	WA	1-50 Lives \$25	1-50 Lives \$25				
Maine	WA	\$10	\$10	\$37	\$37	\$23	\$23
Montana	WA	\$10	\$10	\$37	\$37	\$23	\$23
North Dakota	WA	\$10	\$10	\$37	\$37	\$23	\$23
New Hampshire	WA	1-3 Lives \$8	1-3 Lives \$8	4+ Lives \$21	4+ Lives \$21		
New Jersey	WA	5.5% of Prem	4.5% of Prem	5.5% of Prem	4.5% of Prem	5.5% of Prem	4.5% of Prem
Rhode Island	WA	1-50 Lives \$21	1-50 Lives \$21				
South Dakota	WA	\$10	\$10	\$37	\$37	\$23	\$23

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